

RightClick® Velocity COMPARISON CHART



FEATURES	OTHER SOFTWARE	RIGHTCLICK VELOCITY
CATEGORY: Main Features		
Point of Sale (POS)		✓
Memos		✓
Layaways		✓
Credits>Returns		✓
Gift certificates		✓
Appraisals (with multiple photographs)		✓
Touch screen interface		✓
Mobile sales force automation (i.e. orders while on the road)		✓
Bar code inventory and work bags		✓
Import customers, vendors, inventory and stones		✓
Export data to Microsoft Excel, Word, and HTML		✓
Quick Start Guide and Getting Started Training Videos		✓
200 page printed manual and online help		✓
CATEGORY: Customer Management		
Customer Relation Management System (CRM)		✓
User definable customer fields		✓
Important dates to remember		✓
Wish lists		✓
Multiple ship to addresses per customer		✓
Print customer statements and collection letters		✓
Discounts per customer		✓
Process monthly finance charges		✓
Print credit card style statements (revolving credit)		✓
Mail merge customer lists through Microsoft Word		✓
Print address labels		✓
Email customers (requires Microsoft Outlook)		✓
Customer credit validation		✓
Control tax and partial payment options by customers		✓
CATEGORY: Inventory		
Jewelry item inventory		✓
Stone and certificate inventory		✓
Salesperson inventory		✓
Unlimited jewelry components/bill of materials including item, vendor, cost		✓
Real-time stock levels including on hand, memo in, memo out, owned and layaway		✓
Manage inventory by location and reorder level		✓
Multiple price levels and cost coding		✓
Price stones with Rapaport price list and Rapaport Calculator		✓
Inventory photos / copies of certificates		✓
Print, email (requires Microsoft Outlook) or fax photos and scanned certificates		✓
Print jewelry tags and stone parcel labels		✓
Catalog Maker: create CDs and browser HTML catalogs		✓
Inventory Tracker: rapidly perform inventory physicals		✓
Stone recutting/mixing/disbursements with average costing		✓
Item accessories and add-on sales (salesperson popup alerts)		✓
Item alternates (salesperson popup if an item is out of stock)		✓
User definable item and stone classifications and categories		✓
Item and stone history for audit control		✓
CATEGORY: Multi Store and Security		
Separate or combined store reporting and financials		✓
Security per each store employee		✓
Manager controlled "front office" and "back office" modes based on employee		✓
Track entered and deleted documents by employee		✓
View log of reports, printed by employees		✓
Security per report, window and transaction by either level, employee or group		✓

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CATEGORY: Business Tools		
Find customers who purchased in prior years but have not purchased this year		✓
Analyze sales, profit and performance by promotion and media type		✓
Chart growth with monthly, quarterly and annual graphs		✓
Graph seasonal and monthly stock levels		✓
Report and graph top selling merchandise by price point		✓
Run trend graphs to determine sale and profit patterns by month, quarter and year		✓
Spot inventory winners and losers		✓
Save money with early payment discount reporting		✓
Track return on investment (ROI) by vendor and item		✓
Determine staff requirements and scheduling by hour		✓
Graph sales frequency by price point and month		✓
Print inventory aging, turn and fastest selling item reports		✓
Print reports for the CPA: Disbursements, Receipts, Sales, Expense and Purchase Journals		✓
Recommend items to customers based on other customer like-minded purchases		✓
Monitor the health of the company with the Daily Company Status Graph		✓
Analyze item returns by reason, customer, salesperson and zip code		✓
Focus advertising dollars on price point or profit by zip code		✓
Chart trends by store, state, salesperson, designer, style and other categories		✓
Determine margin and markup by item, customer, salesperson, state, class, designer and other categories		✓
Print address labels for anniversaries, birthdays or holidays		✓
Print customer profiles for sales appointments		✓
Run sales, layaway and inventory reports by item photograph		✓
Top N analysis on profit, returns and sales by customer, item, salesperson, zip code and other categories		✓
CATEGORY: Orders and Repairs		
Create work bags for repairs, new orders, stock (assembly) and melt (disassembly)		✓
User defined work types, work bag steps, cost estimates and time estimates		✓
Add labor and parts to work bags with real time item and stone inventory deduction		✓
Accept multiple payments per work bag		✓
Track multiple photographs per work bag		✓
Track work bags by vendor or in-house location		✓
Specify different ship to address per work bag		✓
Check-list style work bag management		✓
Complete work bag history tracking		✓
Locate work bags by: vendor, location, date, due date, customer, salesperson and item		✓
CATEGORY: Accounting		
Built-in / integrated accounting		✓
Real-time G/L posting		✓
Bank reconciliation		✓
Multiple bank accounts		✓
Instant back into tax feature		✓
Expense management		✓
Check writing		✓
Accounts Payable		✓
Accounts Receivable		✓
User defined chart of accounts		✓
Salesperson commission manager		✓
Trial Balance, Income Statement, Profit & Loss, Balance Sheet		✓
Flexible tax structure with multiple rates per store		✓
CATEGORY: Reporting		
Over 150 individual reports (each with multiple criteria options)		✓
Over 95 individual graphs and analytical charts		✓
View reports on screen, save to disk, export, fax, email and of course print		✓
Documents: Invoice, Memo, Statement, Memo Return, Memo Statement, Credit, Vendor Purchase Order, Check, Work Bag, Gift Certificate and Appraisal		✓



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